

| Introduction |

We take this opportunity to introduce ourselves as buying agents for Apparel, Handicrafts and Home Furnishings from India.

.....

| Our Background |

Our team of young and energetic people is dedicated and versatile with a vision for the organization. Having been in the business for ten years, we are closely associated with manufacturers of garments, handicrafts and home furnishings.

.....

| Our Edge |

We stay current. We give our customers the latest in Fashion by Sourcing suppliers who are updated in latest fashion trends, and by keeping an eye on the latest trends in the fashion industry. Our dedicated and hardworking professionals continually update their portfolios in keeping with the latest fashion forecasts from around the world.

| Contact Information |

Address:
C-17C Gangotri Enclave
Alaknanda
New Delhi
India, 110019

Email:
devoir@devoirm merchandising.com

Phone:
011 91-9810416275



devoir merchandising
a new approach

COMPANY PROFILE

OUR PRODUCTS- Our product categories:

- ◆ Apparel - Men's, Women's and Children's all sizes
- ◆ Handicrafts & Accessories
- ◆ Home Furnishings & Decor
- ◆ Cookware & Utensils - Stainless Steel, Copper
- ◆ Leather Products

OUR SERVICES - Our complete spectrum of services and our core strengths include:

Systems - Our constant interaction with buyers and factories have made us develop integrated tracking systems:

- ◆ Time line from R&D stage
- ◆ Costing format
- ◆ Trim ordering
- ◆ Fabric ordering

Factory Evaluation, Sourcing & Sampling - Every Factory we deal with is evaluated for capacity and capability and environmental control and adherence to labor laws. We help to source the best manufacturer who can offer timely delivery of the product. We believe in sourcing best quality fabrics to minimize rejections and ensuring smooth production runs.

Order Execution - Orders are closely monitored right from sampling stage till shipping. We share a weekly status report for sampling as well as production orders, keeping our buyers informed about all production stages of a particular style.

Quality Auditing - For Apparel we generally follow AQL4. We have a proactive approach to prevent potential problems and ensuring on-time delivery. We monitor quality from fabric to finishing and conduct various inspections on running orders:

- ◆ Pre production audit
- ◆ Initial production audit
- ◆ Inline audit
- ◆ Final random inspection

At every stage samples selected for inspection are evaluated on the basis of specifications and instructions given by the buyer for design/style, accessories, appearance, trims, workmanship, labeling, packing etc.

Status Reporting - As a part of multistage inspections, the execution of purchase order is closely monitored and status is sent to the buyer informing about production progress and delivery status. The consignment is allowed for shipment only after it is found in adherence to the buyer's required standard

Lab Testing - All fabrics & Garments are tested in reputed / buyers nominated laboratories for all required testing parameters and test report is shared with the buyer. In addition to the basic count-construction, color fastness, dimensional stability and flammability tests, our fabrics are tested for:

- ◆ Color Fastness to Light
- ◆ Color fastness to perspiration
- ◆ Color fastness to Saliva (in case of baby products)
- ◆ Formaldehyde level
- ◆ pH level
- ◆ Tensile Strength
- ◆ Azo testing

POST PRODUCTION SERVICES

Dispatch Support - Shipping Documents are checked to verify their conformity to buyer's instructions and are sent well in advance to the buyer to facilitate quick importation at the destination.

BUYER VISITS

We accompany buyers on their India visits including factory trips for assessment, sampling and inspection. We help with preparing travel itineraries, setting up appointments and hotel reservations. If you decide to make the trip, leave the details to us.